



# OWNING YOUR BUSINESS



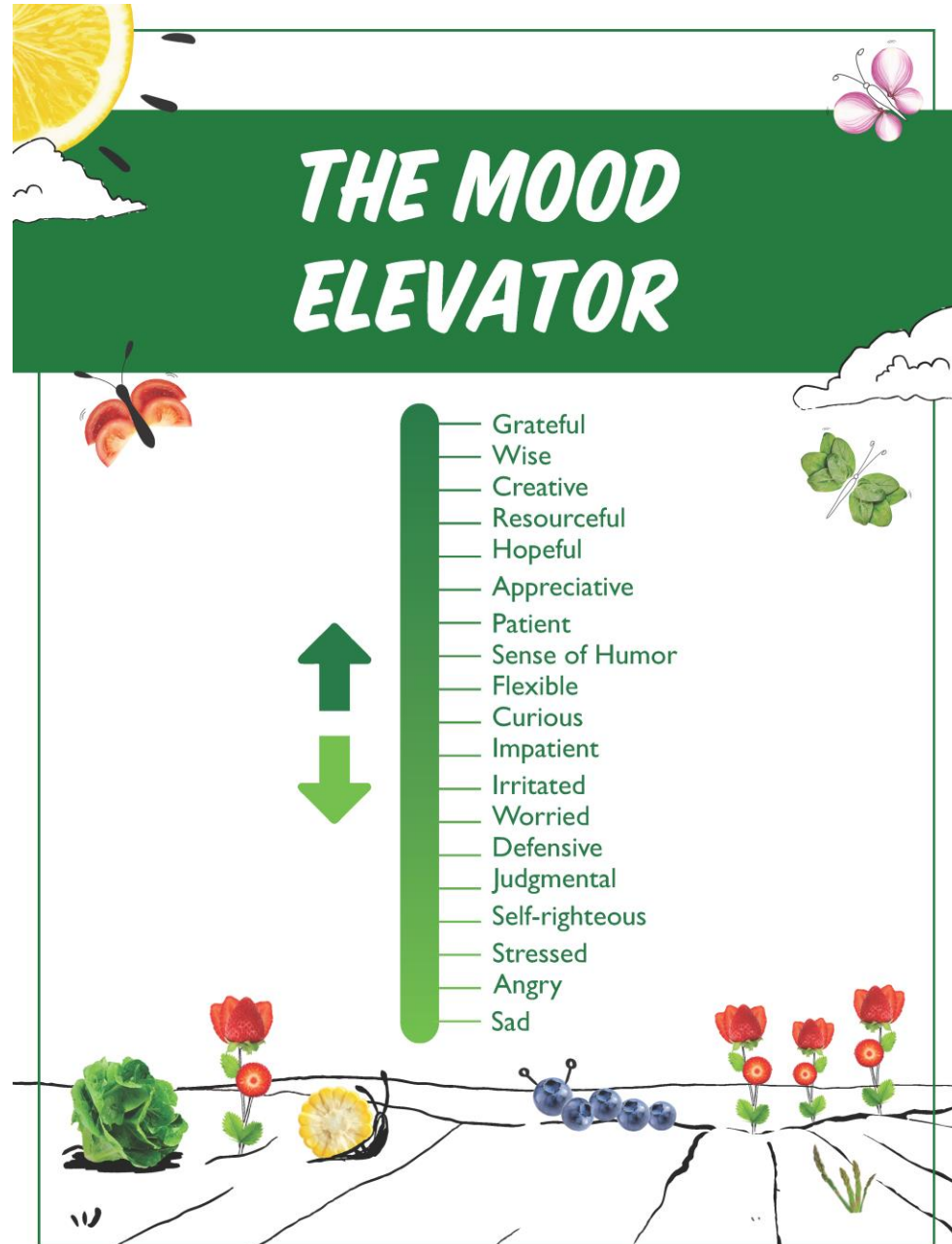
**NICK KONAT**

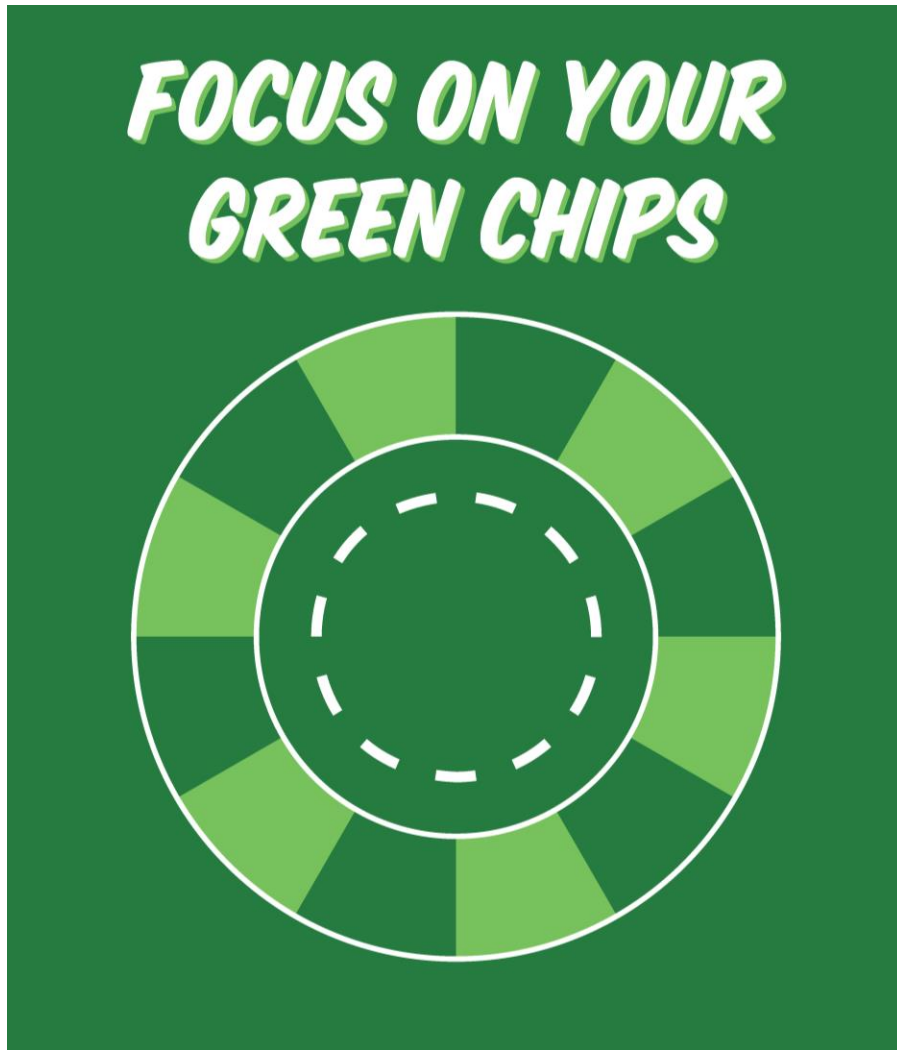
President & Chief Operating Officer



**DAN SANDERS**

Chief Store Operations Officer







# LEADING THE BUSINESS

# LEADING OTHERS

HIRE – ONBOARD AND TRAIN – COACH AND DEVELOP

# WILL > SKILL



# ONBOARDING AND TRAINING

THE WHAT – THE HOW – THE WHY



# COACH & DEVELOP

“Train people well enough that they can leave,  
treat them well enough so they don’t want to.”

- Richard Branson



# LEADING SELF

## COACHING AND FEEDBACK

*"WHAT I APPRECIATE ABOUT YOU IS..."*

*"I FEEL YOU COULD BE EVEN MORE EFFECTIVE IF..."*

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## MANAGE YOUR ENERGY

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# WHAT ARE 3 ACTIONS YOU WILL TAKE?





***THANK YOU!***

